

R2 Network: Enabling Entrepreneurship And Public Safety Innovation

Jeremy Glenn PSCR, Moderator





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## **Session Agenda**

- Introductions
- Brief Overview of the R2 Network
- Goals for R2
- Why Get Involved?
- What Makes the R2 Partnership Unique?





## INTRODUCTIONS





## R2NETWORK

#### INTRODUCTION

The R2 Network: Addressing the Nation's Disaster Response & Resiliency Challenges

- Competitive grant awarded in 2020
- Joint public-private partnership: Responder Corp, RapidSOS, OPCD, New Hampshire, WFCA
- Federal sponsors: EDA, FRNA, NIST

## **MODERATOR**



Jeremy Glenn

Prize Challenge &
Open Innovation Specialist
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#### **PANELISTS**



**Craig Connelly** 

Prize Challenge &
Open Innovation Specialist
NIST-PSCR



Karlin Younger

First Responder Network Authority



**Craig Buerstatte** 

Economic Development Administration



**Bryce Stirton** 

Responder Corp CEO

## **R2: OVERVIEW**





#### **ABOUT THE NETWORK**



The R2 Network is a public innovation network backed by a \$1 million federal grant awarded by the Economic Development Administration, FirstNet Authority, and the National Institute of Standards and Technology.

Created out of a need to solve the Nation's most pressing Response and Resiliency challenges, the R2 network will deliver resources, tools and opportunities to entrepreneurs and first responders to commercialize and deploy new technology.

The R2 Network will use the \$1 million grant funding to engage public safety agencies all over the country helping them find solutions that meet their technology needs.







#### AN UNPRECEDENTED TIME FOR EMERGENCY RESPONSE

#### In Colorado, It Feels Like a Fire Season Without End

A City Prepares for Violent Showdowns

Daily coronavirus case numbers in the US are at levels not seen since the summer, and 14 states recently have set hospitalization records

#### 10 Dead in California as Wildfires Spread on West Coast

More than three million acres have burned in California, and officials said one of the most damaging fires in Oregon may have been deliberately set.

Incident Of The Week: Alabama Hit By 2nd Ransomware Attack In As Many Months

User Awareness Potentially Thwarts Threat

Cities, states and businesses brace for election unrest in US

Emergency 911 dispatch outages reported at multiple New U.S. Coronavirus Cases Surpass 60,000 for Second Day police departments across the country

More than 62,000 daily infections bring the total reported in the country to more than 8.33 million

A City Prepares for Violent Showdowns

**Epsilon becomes 10th hurricane of** 2020 season, quickly becomes 'major' Category 3 storm as it nears **Bermuda** 

## R2: GOALS







# WHAT DO WE WANT TO ACCOMPLISH WITH THE R2 NETWORK?

#### **Empower Public Safety Agencies**

With solutions that help identify technology gaps, source and vet solutions & secure funding to procure and deploy solutions.

#### **Enable Innovators & Entrepreneurs**

To raise capital, receive critical product feedback, secure pilots & optimize and promote their solutions for mission-critical needs.

#### **Connect the Two Communities**

Through accessible & relevant in-person experiences & online resources to overcome the hyper fragmented marketplace.

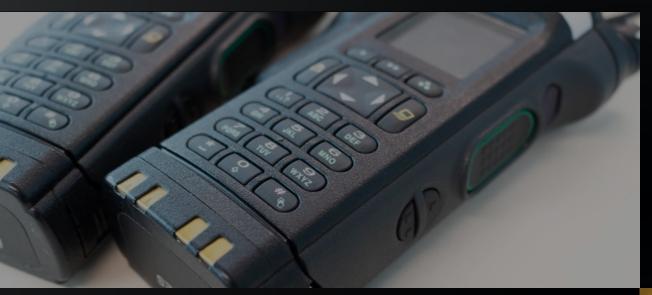
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## **R2: GET INVOLVED**





## WHY GET INVOLVED: KEY FEATURES



#### FOR ENTREPRENEURS

Access resources and opportunities to help you grow, find grants, industry events, and innovation opportunities, and connect with investors and customers.

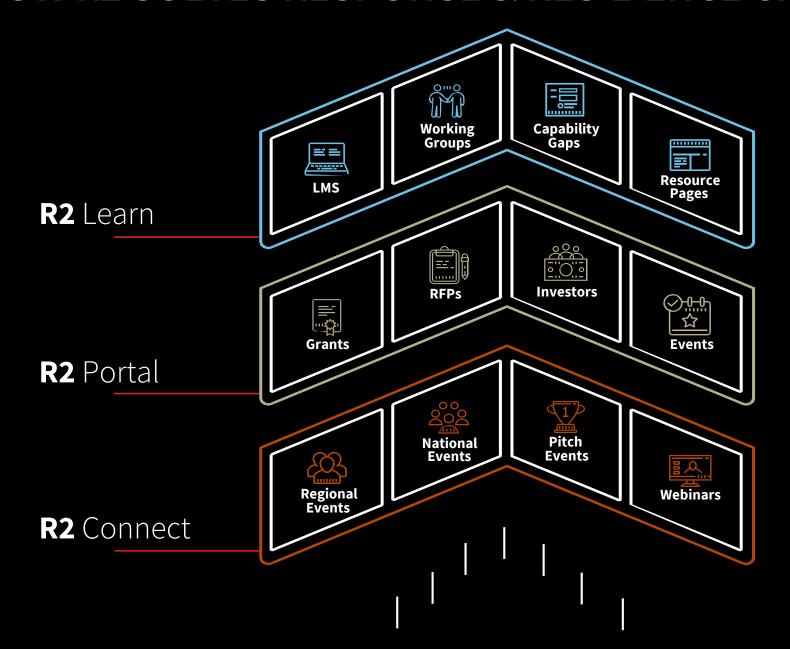
#### FOR FIRST RESPONDERS

Gain access to leading industry innovators and cutting-edge technology to transform your agency and keep first responders safe.



## HOW R2 SOLVES RESPONSE & RESILIENCE CHALLENGES





### **RESOURCES TO HELP THE INDUSTRY GROW**





## PUBLIC SECTOR LEADS

Drive valuable leads with quality government and public safety decision makers that provides ROI



## **CUSTOMER ENGAGEMENT**

Leverage tailor-made speaking opportunities to showcase your unique customer success story



## BRAND ACTIVATIONS

Take your solution beyond the booth with marketing and promotion opportunities



## VENTURE CAPITAL PARTNERS

Learn about early-stage investors that are interested in supporting public safety technologies



#### **GRANT FUNDING**

Find and apply to grant opportunities best suited for your technology



#### **PUBLIC SAFETY EVENTS**

Engage with entrepreneurs to learn about public safety events and exhibitor value



#### TRACK RFP'S

Stay informed of contract opportunities by tracking active and relevant RFP opportunities

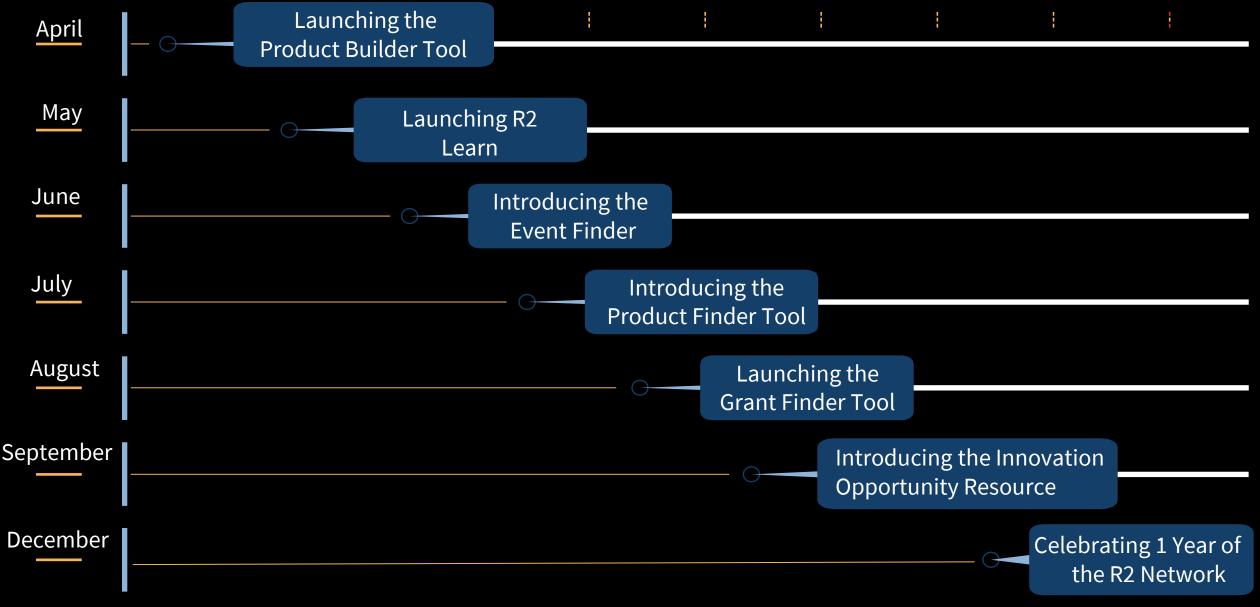


#### **INNOVATION PROGRAMS**

Participate in programs designed to support technology development and commercial scaling



#### THE R2 NETWORK 2021 LAUNCH SCHEDULE



#### HOW TO GET INVOLVED WITH THE R2 NETWORK





# R2 PANEL DISCUSSION: PUBLIC-PRIVATE PARTNERSHIP







## A UNIQUE PRIVATE-PUBLIC PARTNERSHIP









**Responder Corp** 

**RapidSOS** 

**OPCD** 

**New Hampshire** 

WFCA

Early-Stage Investor

Entrepreneur

Public Safety Agency State Leadership

Industry Association

Started by a team of first responders & investors to invest & scale start-ups exclusively in the public safety industry.

One of the industry's most prominent & well- funded startups with a technology platform that acts as a trusted bridge between emergency response and the world of connected devices.

Formed in 1982,
OPCD is the Public
Safety Answering
Point for emergency
communications via
9-1-1 & nonemergency city
services via 3-1-1 in
Orleans Parish (LA).

A public partner that is agile, forward thinking & committed to supporting their public safety community.

The representative of choice for career & volunteer leaders of fire related emergency service organizations for member states and the Western Pacific Islands.

1. What is unique about your organization that makes an impact on this project?

2. How did this partnership target the R2 investment to make the greatest impact?

3. What role do public-private partnerships like R2 play in fueling entrepreneurship and innovation in the public safety arena?

4. What are the early indications of success with the R2 program?

5. Launching R2 is a major milestone. What are you most excited about in the coming weeks or months?



THANK YOU

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